

# LET'S BUILD NAMIBIA

PORTAL FOR THE STAKEHOLDERS IN NAMIBIA'S BUILDING INDUSTRY

YOUR EXPECTATIONS - OUR QUALIFICATIONS!



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*Dear Reader*

What a year it has been! While everyone already talks about the upcoming Christmas holiday, **LET'S BUILD NAMIBIA** is facing a period of great activity! Sporting a proud number of signed-up members, the team behind the internet portal decided to participate in the popular building industry exhibition of **Windhoek Hire Sales and Services**. This year the show was organized in conjunction with **IBS** and **Geva Sales** and was held on Saturday, 20<sup>th</sup> October 2007.



We are proud to say that for Let's Build Namibia this was a huge success - and money invested well.



A lot of planning went into Let's Build Namibia's stand. Our very own website designer Torsten was flown in for the weekend and had to set up his laptop to allow a live version of the site to run over an overhead projector to the big screen. Posters, banners, coasters and flyers were available – and don't you think we looked smart in our T-Shirts and caps? While **Axel** and **Shelly** coaxed visitors to the stand, **Torsten** explained the setup of the internet portal over and over again.



Comments reached from "brilliant" and "unique" to "Just what we need" and "great set-up". At the end of the day, we had signed up 22 new members, so watch the site carefully as we add and update all through the so-called holiday season!

**Windhoek Hire Sales and Services** first in-house show, held in 2005, was a great success and the Guttzeit family thus decided to make this a bi-annual event. The main objective of the show is to keep customers updated as to what is new and existing on the market in the building, mining and construction industry in Namibia. The main exhibitors were Windhoek Hire Sales and Services exhibiting the latest Earthmoving and Mining Equipment as well as the latest Formwork and Scaffolding systems on the market, not to forget what is available in the plant hire sector.

IBS put on show all the small tools and equipment e.g. mixers, steam cleaners, light towers, compaction equipment etc. - all the specialized small tools needed for the day to day job.

Geva Sales specialize in mining engineering, supplying conveyor belts, water treatment components, grinding media and many more.

This is not all, they invited about 20 other exhibitors trading in the field of hydraulic hoses, safety equipment, forklifts, trucks, spare parts, air-conditioning, waste management, chains and ropes and many more to give them a chance to grow their businesses and to make the show more attractive and informative for the visitors.

With this show, quality time could be spent with targeted clients to assess their requirements within the industry. By participating at the show, Let's Build Namibia was exposed to exactly those businesses we want to include in our site – established experts with a proven track record and that remain updated with the newest developments in the industry.

### ***Welcome to our new members!!***

- Francois Bau
- Erni's Pumpenwerkstatt
- Dynamic Plumbing
- Namibia Hose
- Dulux Namibia
- Heat Exchange Products
- Continental Spares
- Air Cool
- Rema Tip Top Namibia
- Industrial Building Supplies
- Implacor
- Rentokil
- Siemens
- Lubrication Solutions
- Manrico International

On this note, we wish you all a successful last few weeks to the end of this year – being in the industry, we all know about the last-minute rush our customers experience around this time every year. Great service and dedication to the job is what make us stand above the rest – so ***LET'S BUILD NAMIBIA!***

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